# Introductory Econometrics

Lecture 18

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CPES 2 - Spring 2023



## Today: Refresher on Introductory Econometrics

- 1. Regressions with continuous variables
  - 1.1. Estimation
  - 1.2. Inference
- 2. Regressions with discrete variables
  - 2.1. Binary dependent variable
  - 2.2. Binary independent variable
  - 2.3. Categorical independent variable

- 3. Controls and interactions
- 4. Interpretation



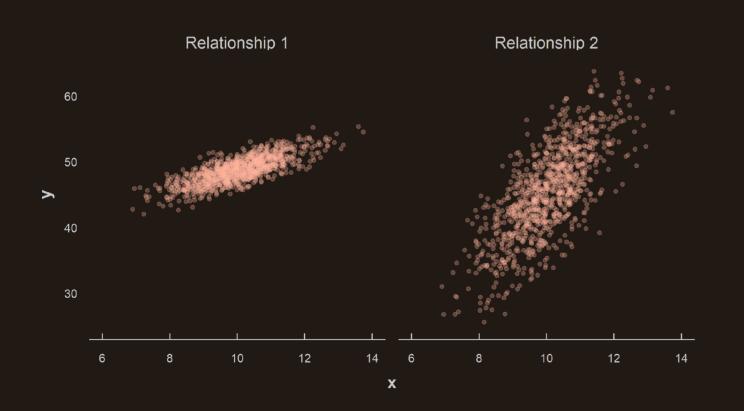
## Today: Refresher on Introductory Econometrics

- 1. Regressions with continuous variables
  - 1.1. Estimation
  - 1.2. Inference



#### 1.1. Estimation

• Consider these two relationships:



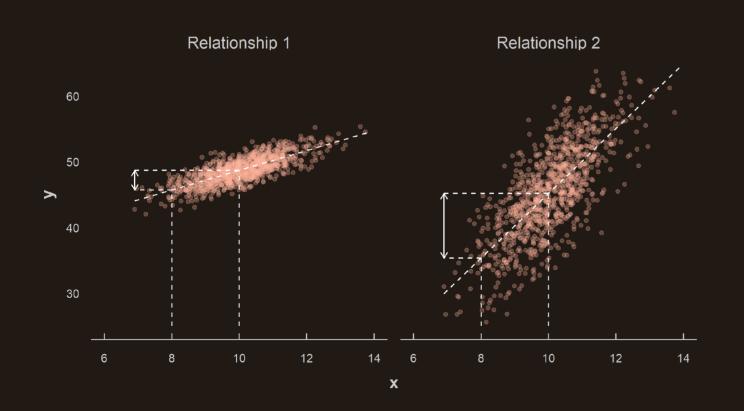
- → One is less noisy but flatter
- → One is noisier but steeper

Both have a correlation of .75



#### 1.1. Estimation

• Consider these two relationships:

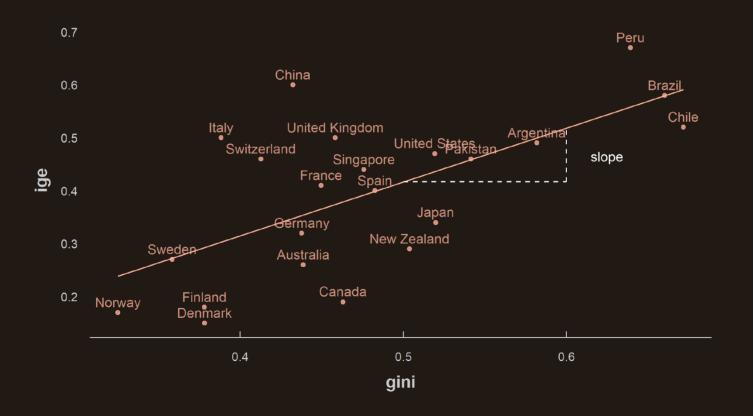


But a given increase in x is not associated with a same increase in y!



#### 1.1. Estimation

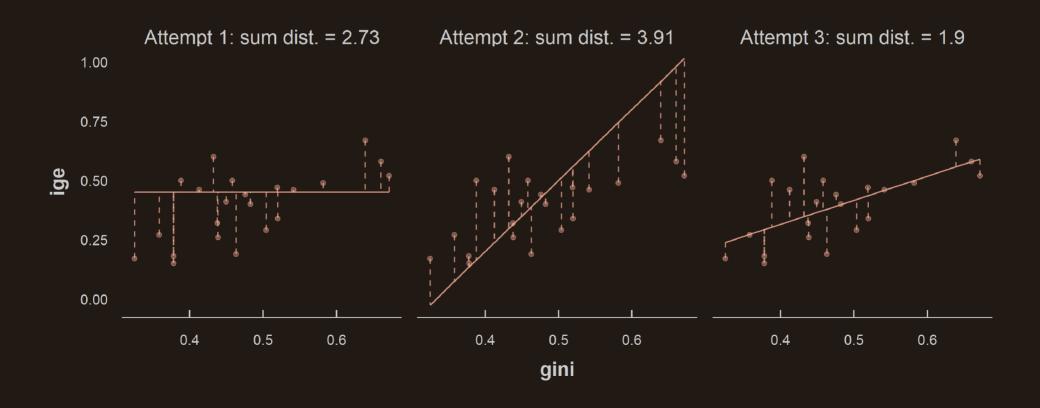
- The idea of a regression is to find the **line** that **fits** the data the **best** 
  - Such that its slope can indicate how we expect y to change if we increase x by 1 unit





#### 1.1. Estimation

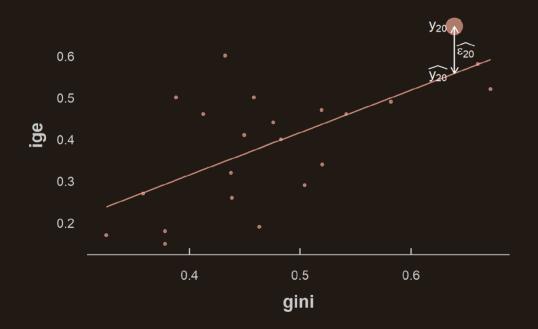
• To do so we should minimize the distance between each point and the line





#### 1.1. Estimation

Take for instance the 20<sup>th</sup> observation: Peru

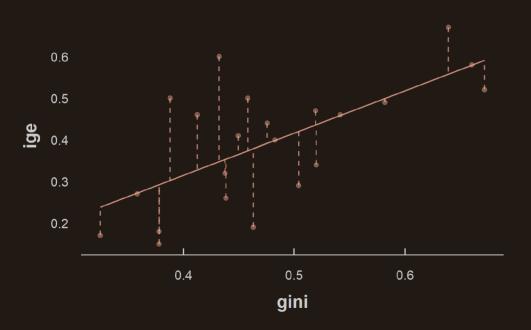


And consider the following notations:

- ullet We denote  $y_i$  the ige of the  $i^{
  m th}$  country
- ullet We denote  $x_i$  the gini of the  $i^{
  m th}$  country
- ullet We denote  $\widehat{y_i}$  the value of the y coordinate of our line when  $x=x_i$
- ightharpoonup The distance between the  $i^{ ext{th}}$  y value and the line is thus  $y_i \widehat{y_i}$ 
  - We label that distance  $\widehat{\varepsilon_i}$



#### 1.1. Estimation



• Because  $\widehat{\varepsilon_i}$  is the value of the distance between a point  $y_i$  and its corresponding value on the line  $\widehat{y_i}$  we can write:

$$y_i = \widehat{y_i} + \widehat{arepsilon_i}$$

• And because  $\widehat{y_i}$  is a straight line, it can be expressed as

$$\widehat{y}_i = \hat{lpha} + \hat{eta} x_i$$

- Where:
  - $\circ$   $\hat{\alpha}$  is the y-intercept
  - $\circ \hat{\beta}$  is the slope
  - $\circ$  Both are estimations of the actual  $\alpha$  and  $\beta$  of the unknown DGP

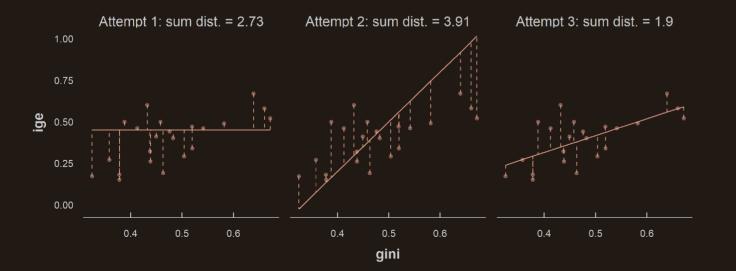


#### 1.1. Estimation

• Combining these two definitions yields the equation:

$$y_i = \hat{lpha} + \hat{eta} x_i + \widehat{arepsilon_i} \left\{ egin{array}{ll} y_i = \widehat{y}_i + \widehat{arepsilon_i} & ext{Definition of distance} \ \widehat{y}_i = \hat{lpha} + \hat{eta} x_i & ext{Definition of the line} \end{array} 
ight.$$

• Depending on the values of  $\hat{lpha}$  and  $\hat{eta}$ , the value of every  $\widehat{arepsilon_i}$  will change



**Attempt 1:**  $\hat{\alpha}$  is too high and  $\hat{\beta}$  is too low  $\rightarrow \hat{\varepsilon_i}$  are large

**Attempt 2:**  $\hat{\alpha}$  is too low and  $\hat{\beta}$  is too high  $\rightarrow \hat{\varepsilon_i}$  are large

**Attempt 3:**  $\hat{\alpha}$  and  $\hat{\beta}$  seem appropriate  $\rightarrow \hat{\varepsilon_i}$  are low



#### 1.1. Estimation

• We want to find the values of  $\hat{lpha}$  and  $\hat{eta}$  that minimize the overall distance between the points and the line

$$\min_{\hat{lpha},\hat{eta}} \sum_{i=1}^n \widehat{arepsilon}_i^2$$

- $\circ$  Note that we square  $\widehat{\varepsilon_i}$  to avoid that its positive and negative values compensate
- This method is what we call Ordinary Least Squares (OLS)
- ullet If we replace  $\widehat{arepsilon_i}$  with  $y_i \hat{lpha} \hat{eta} x_i$ 
  - We can solve the minimization problem (see Lecture 7) to obtain:

$$\hat{eta} = rac{ ext{Cov}(x_i,y_i)}{ ext{Var}(x_i)} \hspace{0.5cm} ; \hspace{0.5cm} \hat{lpha} = ar{y} - \hat{eta} imes ar{x} \; .$$



## Vocabulary

• This equation we're working on is called a **regression model** 

$$y_i = lpha + eta x_i + arepsilon_i$$

- $\circ$  We say that we regress y on x to find the coefficients  $\hat{lpha}$  and  $\hat{eta}$  that characterize the regression line
- $\circ$  We often call  $\hat{\alpha}$  and  $\hat{\beta}$  parameters of the regression because it is what we tune to fit our model to the data
- ullet We also have different names for the x and y variables
  - $\circ y$  is called the **dependent** or explained variable
  - $\circ x$  is called the *independent* or *explanatory* variable
- We call  $\widehat{\varepsilon_i}$  the **residuals** because it is what is left after we fitted the data the best we could
- And  $\hat{y_i}=\hat{lpha}+\hat{eta}x_i$ , i.e., the value on the regression line for a given  $x_i$  are called the **fitted values**



#### 1.2. Inference

- Inference refers to the fact of being able to **conclude** something from our estimation
  - $\circ$  The  $\hat{eta}$  from our sample is actually an **estimation** of the unobserved eta of the underlying population
  - $\circ$  We would like to know how reliable  $\hat{eta}$  is, **how confident we are** in its estimation
  - $\circ~$  The first step of inference is to compute the **standard error** of  $\hat{eta}$

$$ext{se}(\hat{eta}) = \sqrt{\widehat{ ext{Var}(\hat{eta})}} = \sqrt{rac{\sum_{i=1}^n \hat{arepsilon_i}^2}{(n-\# ext{parameters})\sum_{i=1}^n (x_i - ar{x})^2}}$$

- Notice that the variance, and thus the standard error of our estimate:
  - Decreases as our sample gets bigger
  - $\circ$  Gets larger if the points are further away from the regression line on average for a given variance of x



#### 1.2. Inference

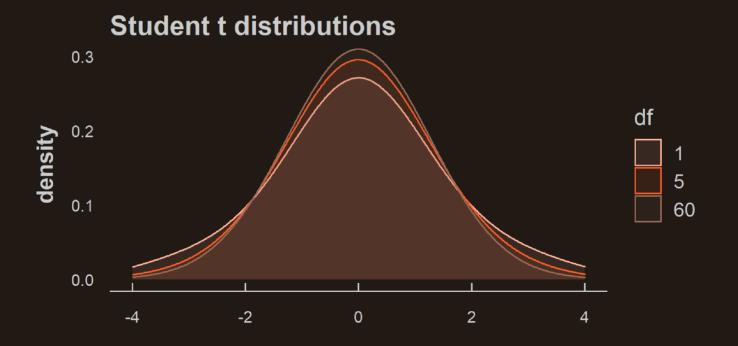
- The magnitude of the standard error gives an indication of the **precision** of our estimate:
  - The larger the estimate relative to its standard error, the more precise the estimate
- But standard errors are not easily interpretable by themselves
  - A more direct way to get a sense of the precision for inference is to construct a **confidence interval**
- ightarrow Instead of saying that our estimation  $\hat{eta}$  is equal to 1.02, we would like to say that we are 95% sure that the actual eta lies between two given values
- To obtain a confidence interval we can use the fact that under specific conditions (that you're gonna see next year) it is possible to derive how this object is distributed:

$$\hat{t} \equiv rac{\hat{eta} - eta}{\mathrm{se}(\hat{eta})}$$



#### 1.2. Inference

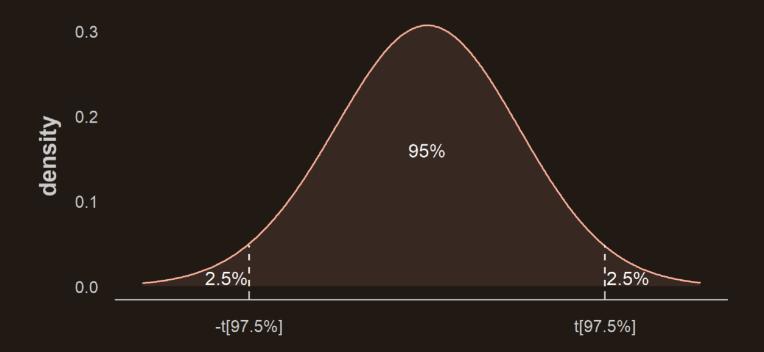
• Theory shows that  $\hat{t}\equiv \frac{\hat{\beta}-\beta}{\sec(\hat{\beta})}$  follows a Student t distribution whose number of degrees of freedom is equal to n (in our case 22 countries) minus the number of parameters estimated in the model (in our case 2:  $\alpha$  and  $\beta$ )





#### 1.2. Inference

- ullet Denote  $t_{97.5\%}$  the value such that 97.5% of the distribution is below that value
  - $\circ~$  Then 95% of the distribution lies between  $-t_{97.5\%}$  and  $t_{97.5\%}$





#### 1.2. Inference

• Because we know that  $\hat{t}\equiv \frac{\hat{eta}-eta}{\sec(\hat{eta})}$  follows this distribution, we know that it has a 95% chance to fall within the two values  $-t_{97.5\%}$  and  $t_{97.5\%}$ 

$$ext{Pr}\left[-t_{97.5\%} \leq rac{\hat{eta}-eta}{ ext{se}(\hat{eta})} \leq t_{97.5\%}
ight] = 95\%$$

• Rearranging the terms yields:

$$ext{Pr}\left[\hat{eta} - t_{97.5\%} imes ext{se}(\hat{eta}) \leq eta \leq \hat{eta} + t_{97.5\%} imes ext{se}(\hat{eta})
ight] = 95\%$$

• Thus, we can say that there is a 95% chance for  $\beta$  to be within

$$\hat{eta} \pm t_{97.5\%} imes ext{se}(\hat{eta})$$

• To get  $t_{97.5\%}$  with 20 df:



#### 1.2. Inference

- *Confidence intervals* are very effective to get a sense of the precision of our estimates and of the range of values the true parameters could reasonably take
- But the p-value is what we tend to ultimately focus on, it is the % chance that our estimation of the true
  parameter is different from a given value (generally 0) just coincidentally
- Confidence intervals and p-values are tightly linked
  - If there is a 4% chance that a parameter equal to 2 is different from 0, I know that the 95% confidence interval will start above 0 but quite close, and stop a bit before 4
  - o If a 95% confidence interval is bounded by 4 and 5, I know the the p-value will be way below 5%
- But these two indicators are complementary to easily get the full picture:
  - With a p-value we can easily know how sure we are that the parameter is different from a given value, but it is difficult to get a sense of the set of values the parameters can reasonably take
  - With the confidence interval it is the opposite



#### 1.2. Inference

- **P-val. computation:** The principle is the same as for standard errors but the reasoning is reversed
  - For confidence intervals: we want to know among which values the parameter has a given percentage chance to fall into
  - For *p-value*: we want to know with which percentage chance 0 is out of the set of values that the parameter could reasonably take
- **Vocabulary:** We talk about *significance level* 
  - $\circ~$  When  $ext{P-value} \leq .05$ , we say that the estimate is significant(ly different from 0) at the 5% level
  - When the p-value is greater than a given threshold of acceptability, we say that the estimate is not significant
- In practice: Usually in Economics we use the 5% threshold
  - But this is arbitrary, in other fields the benchmark p-value is different
  - With this threshold we're wrong once in 20 times

### Overview



- 1. Regressions with continuous variables ✓
  - 1.1. Estimation
  - 1.2. Inference
- 2. Regressions with discrete variables
  - 2.1. Binary dependent variable
  - 2.2. Binary independent variable
  - 2.3. Categorical independent variable

- 3. Controls and interactions
- 4. Interpretation

### Overview



#### 1. Regressions with continuous variables ✓

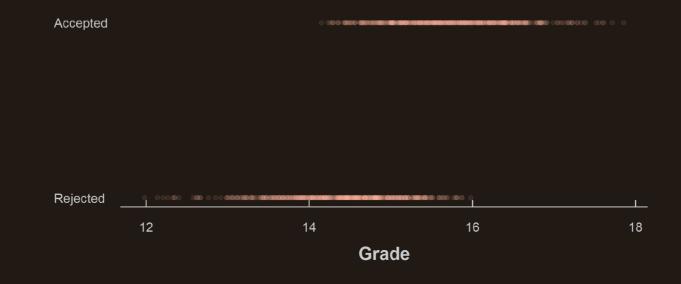
- 1.1. Estimation
- 1.2. Inference

### 2. Regressions with discrete variables

- 2.1. Binary dependent variable
- 2.2. Binary independent variable
- 2.3. Categorical independent variable



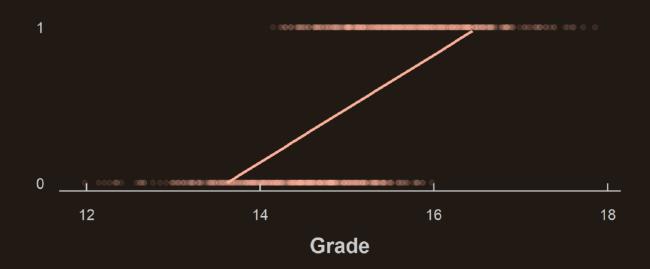
- So far we've considered only continuous variables in our regression models
  - But what if our dependent variable is discrete?
- Consider that we have data on candidates to a job:
  - Their Baccalauréat grade (/20)
  - Whether they got accepted





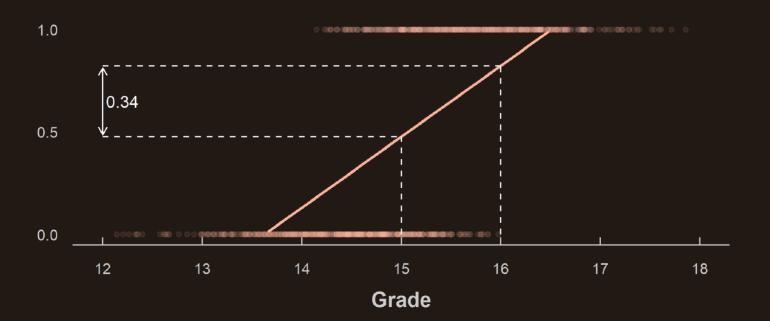
- Even if the outcome variable is binary we can regress it on the grade variable
  - o We can convert it into a **dummy** variable, a variable taking either the value 0 or 1
  - Here consider a dummy variable taking the value 1 if the person was accepted

$$1\{y_i = ext{Accepted}\} = \hat{lpha} + \hat{eta} imes ext{Grade}_i + \hat{arepsilon_i}$$



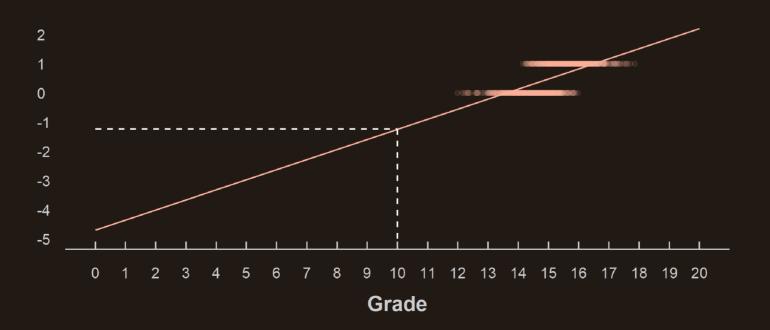


- The fitted values can be viewed as the probability to be accepted for a given grade
  - The slope is thus by how much the probability of being accepted would increase on expectation for a 1 point increase in the grade
  - That's why we call OLS regression models with a binary outcome *Linear Probability Models*





- But with an LPM you can end up with 'probabilities' that are lower than 0 and greater than 1
  - Interpretation is only valid for values of x sufficiently close to the mean
  - Keep that in mind and be careful when interpreting the results of an LPM





#### 2.2. Binary independent variable

- Now consider that we individual data containing:
  - The sex
  - The height (centimeters)
- So instead of
  - having a binary dependent variable :

$$1\{y_i = ext{Accepted}\} = \hat{lpha} + \hat{eta} imes ext{Grade}_i + \hat{arepsilon}_i$$

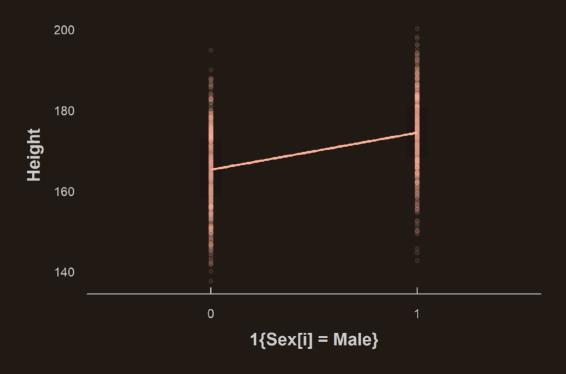
• we have a binary independent variable

$$ext{Height}_i = \hat{lpha} + \hat{eta} imes 1\{x_i = ext{Male}\} + \hat{arepsilon_i}$$

ightharpoonup How to interpret the coefficient  $\hat{\beta}$  from this regression?

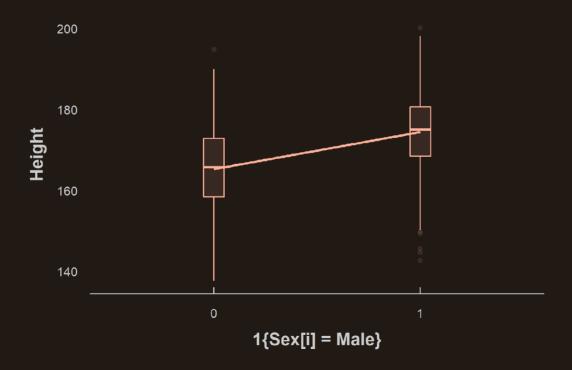


- If the sex variable was continuous it would be the expected increase in height for a '1 unit increase' in sex
  - Here the '1 unit increase' is switching from 0 to 1, i.e. from female to male
  - Here is the traditionnal scatter plot representation





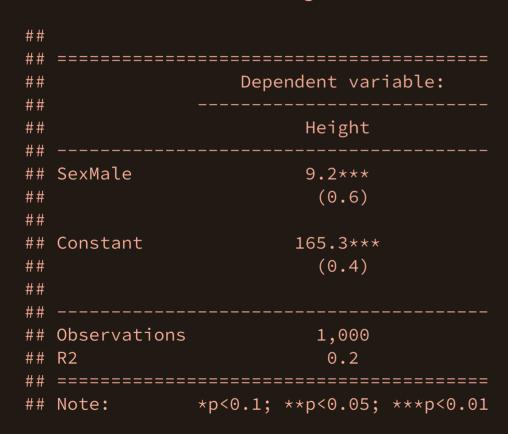
- Replacing the point geometry by the corresponding boxplots:
  - What this '1 unit increase' corresponds to should be clearer
  - $\circ$  The coefficient  $\hat{eta}$  is actually the difference between the average height for males and females





#### 2.2. Binary independent variable

• Let's have a look at the regression results and at the summary statistics of both distributions:



Height summary statistics by sex

Sex	Min	Q1	Med	Mean	Q3	Max
Female	137.7	158.4	165.8	165.3	172.9	194.9
Male	142.7	168.5	175.0	174.5	180.7	200.2

- ightharpoonup The  $\hat{\alpha}$  coefficient is equal to the expected value of y when x=0, i.e., to the average height for females
- ightarrow The  $\hat{eta}$  coefficient is equal to expected increase in y when going from x=0 to x=1, i.e., to the difference between male and female average height



#### 2.2. Binary independent variable

• Let's think of it in terms of a regression model:

$$ext{Height}_i = \hat{lpha} + \hat{eta} imes 1\{x_i = ext{Male}\} + \hat{arepsilon_i}$$

• We now have  $\hat{\alpha}$  and  $\hat{\beta}$ :

$$ext{Height}_i = 165.0 + 9.8 imes 1\{x_i = ext{Male}\} + \hat{arepsilon_i}$$

• The fitted values write:

$$\widehat{ ext{Height}}_i = 165.0 + 9.8 imes 1\{x_i = ext{Male}\}$$

• When the dummy equals 0 (females):

$$egin{aligned} \widehat{ ext{Height}}_i &= 165.0 + 9.8 imes 0 \ &= 165.0 = \overline{ ext{Height}}_{[x_i = ext{Female}]} \end{aligned}$$

• When the dummy equals 1 (males):

$$egin{aligned} \widehat{ ext{Height}}_i &= 165.0 + 9.8 imes 1 \ &= 174.8 = \overline{ ext{Height}}_{[x_i = ext{Male}]} \end{aligned}$$



#### 2.3. Categorical independent variable

- So far we've been working with binary categorical variables:
  - Accepted vs. Rejected, Male vs. Female
  - But what about discrete variables with more than two categories?
- Take for instance the race variable:

Distribution of the Race categorical variable

Race Asian Black Other White

N 4528 6835 2422 50551

→ How can we use this variable as an independent variable in our regression framework?



#### 2.3. Categorical independent variable

• Just as we converted our 2-category variable into 1 dummy variable, we can convert an n-category variable into n-1 dummy variables:

Sex	Male	Race	Black	Other	White
Female	0	Asian	0	0	0
Female	0	Asian	0	0	0
Female	0	Black	1	0	0
Female	0	Black	1	0	0
Male	1	Other	0	1	0
Male	1	Other	0	1	0
Male	1	White	0	0	1
Male	1	White	0	0	1

#### → But why do we omit one category every time?

- Females are observations for which Male equals 0
- Asians are observations for which Black, Other, and White each equals 0
- → Females and Asians are *reference categories* 
  - The coefficient associated with the Male dummy was interpreted *relative* to females
  - The coefficients associated with the Black, Other, and White dummies will be interpreted *relative* to Asians



#### 2.3. Categorical independent variable

• Thus, regressing earnings on the race categorical variable amounts to estimate the equation:

$$ext{Earnings}_i = \hat{lpha} + \hat{eta_1} 1 \{ ext{Race}_i = ext{Black} \} + \hat{eta_2} 1 \{ ext{Race}_i = ext{Other} \} + \hat{eta_3} 1 \{ ext{Race}_i = ext{White} \} + \hat{arepsilon}_i$$

• And if we compare the regression results to the average earnings by group:

```
summary(lm(Earnings ~ Race, asec 2020))$coefficients
##
               Estimate Std. Error t value
                                                Pr(>|t|)
   (Intercept)
              77990.78
                          1149.552 67.84449 0.000000e+00
  RaceBlack
              -27413.29
                          1482.197 -18.49503 3.571079e-76
  RaceOther
              -28512.08
                          1947.305 -14.64181 1.819073e-48
  RaceWhite
              -15110.29
                          1199.933 -12.59262 2.559272e-36
```

- $\circ \ lpha$  is still the average earnings for the reference category
- coefficient are still *relative* to the reference category

Mean earnings by race				
Race	Mean earnings			
Asian	77990.78			
Black	50577.49			
Other	49478.70			
White	62880.49			



#### 2.3. Categorical independent variable

• As you can see from the previous regression results, by default R sorts categories by alphabetical order:

```
## (Intercept) 77990.78 1149.552 67.84449 0.0000000e+00
## RaceBlack -27413.29 1482.197 -18.49503 3.571079e-76
## RaceOther -28512.08 1947.305 -14.64181 1.819073e-48
## RaceWhite -15110.29 1199.933 -12.59262 2.559272e-36
```

- But oftentimes we would prefer the reference category to be the majority group
  - In R we can use the relevel() function to change the reference category of a factor

```
summary(lm(Earnings ~ relevel(as.factor(Race), "White"), asec_2020))$coefficients[, c(1, 2, 4)]
```

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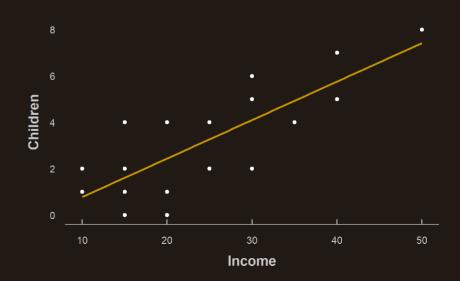
3. Controls and interactions



- We can add a third variable z in the regression for two reasons:
  - o Controlling for z allows to net out the relationship between x and y from how they both relate to z
  - Interacting x with z allows to estimate how the relationship between x and y varies with z
- Consider the following fictitious dataset at the household level
  - Household annual income
  - Number of children in the household
  - Parents' education level

```
data <- read.csv("household_data.csv")
head(data, 7) # fictitious data</pre>
```

```
Income Children
                         Education
##
                    1 < Highschool
## 1
         20
                    1 < Highschool
## 2
         10
                    2 < Highschool
## 3
         10
                    0 < Highschool
## 4
         15
                    1 < Highschool
         15
                    0 < Highschool
## 6
         20
                        Highschool
## 7
         15
```

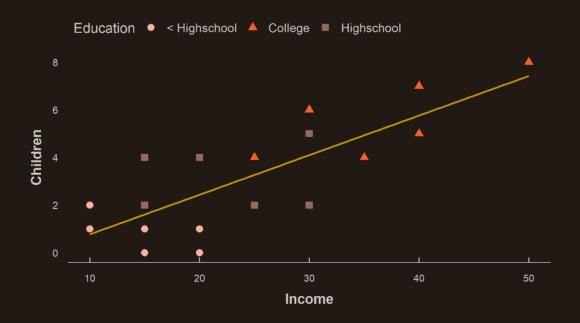




• There's a clear positive relationship

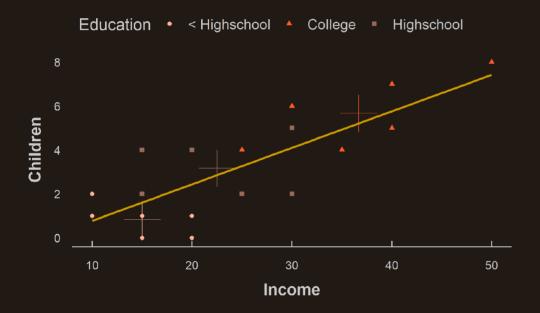
```
## Estimate Pr(>|t|)
## (Intercept) -0.885 0.319
## Income 0.166 0.000
```

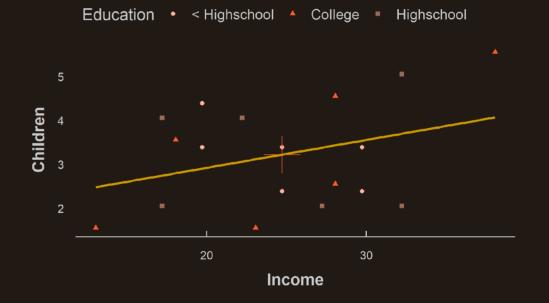
- But what if this relationship was driven by a third variable?
- Maybe it's just that more educated parents tend to earn more and to have more children





- **Controlling** for education does the same to the slope **as recentering** the graph with respect to education
  - In that way, when moving along the x axis, **z** does not increase but **remains constant**





- The crosses are located at the average x and y values for each education group
  - Controlling for education shifts x and y by group such that crosses superimpose

# Ħ

### 3. Controls and interactions

• Here when we **do not control** for education:

$$Children_i = lpha + eta Income_i + arepsilon_i$$

- We estimate the overall relationship (here, significantly positive)
- But when we **control** for education:

$$Children_i = lpha + eta Income_i + \gamma_1 1 \{Education_i = ext{Highschool}\} + \gamma_2 1 \{Education_i = ext{College}\} + arepsilon_i$$

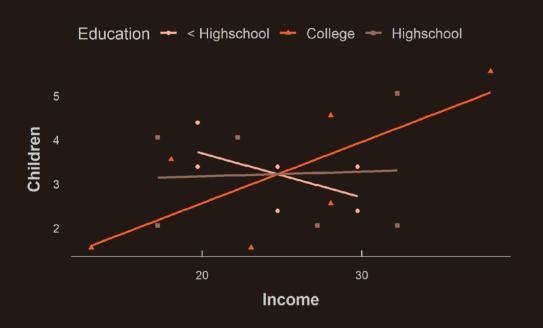
- We estimate the relationship net of the effect of education (here, not significant)
- **Interacting** the two variables is going one step further:

$$Children_i = lpha + eta Income_i + \gamma_1 1\{Education_i = ext{Highschool}\} + \gamma_2 1\{Education_i = ext{College}\} + \delta_1 Income_i imes 1\{Education_i = ext{Highschool}\} + \delta_2 Income_i imes 1\{Education_i = ext{College}\} + arepsilon_i$$

- It is not simply taking into account the fact that education may plays a role
- It estimates by how much the relationship between x and y varies according to z



• Interacting income with education provides one slope per education group:



##		Estimate	Pr(> t )
##	(Intercept)	2.333	0.225
##	Income	-0.100	0.411
##	EducationCollege	-1.768	0.553
##	EducationHighschool	0.596	0.819
##	<pre>Income:EducationCollege</pre>	0.239	0.095
##	<pre>Income:EducationHighschool</pre>	0.111	0.445

- The principle is the same when the third variable is continuous:
  - Controlling nets out the slope from how the third variable enters the relationship
  - o Interacting gives by how much the slope changes on expectation when the third variable increases by 1
  - And we can control for/interact with multiple third variables

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### 4. Interpretation

#### Train at interpreting coefficients from randomly drawn relationships

